

LICENSED & BONDED – EST. 1998 / WHEATLAND, CA

Gaming & Hospitality Technology Integration

Walker designs, integrates and installs telecommunications, physical security and technology infrastructure for complex gaming and hospitality environments. Our experienced RCDDs and CTS-D systems design engineers deliver reliable Division 27, 28 and 33 (OSP) solutions for facilities where security, connectivity and continuous operations are essential.



FIG/01 – HARD ROCK HOTEL & CASINO SACRAMENTO AT FIRE MOUNTAIN

DELIVERED / 2019

ESTABLISHED 1998	STATUS Licensed & Bonded	COVERAGE Nationwide Capabilities	DISCIPLINES CSI Div 27 / 28 / 33 (OSP)
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Service Capabilities.

The Walker Telecomm Team brings integrity and honesty to the technology industry by building partnerships with our customers and supporting them with efficient, cost-effective, and productive solutions.

Telecommunications

- BICSI Registered Communications Distribution Designer (RCDD) services
- Structured cabling · WiFi deployment
- Broadband fiber & wireless solutions
- ISP & OSP copper and fiber optic installation · backhaul & FTTX
- Telco room build out · passive optical networking
- Mission critical UPS, generator & HVAC

Audio / Video

- Design & integration · operations & maintenance
- Conference centers & break out rooms
- Command & control (C5ISR)
- Network ops center video walls · sound masking
- Secure video teleconferencing (VTC)
- Enterprise video teleconferencing (VTC)

Gaming Floor Systems

- Slot floor fiber — under-floor enclosures, fiber-to-bank distribution
- Surveillance cabling over gaming tables, card tables, roulette & slots
- DAS (distributed antenna system) & ERRCS
- Digital signage, marquees & video walls
- Distributed audio & back-of-house paging

Physical Security

- Design & engineering · operations & maintenance
- Access control · intrusion detection · biometrics
- Video management & analysis
- Cybersecurity · compliance — FICAM, FIPS, NIST, DOD
- Perimeter detection
- Point of entry / vehicle barriers and gates

Program / Project Management

- PMI Certified Project Management Professionals
- Program & project management
- Earned Value Management (EVM)
- Capital Planning & Investment Control (CPIC)
- CIO advisory services · clearance personnel

Certifications & Advantages

- **Small Business Enterprise** — SBE certified
- **BICSI RCDD & CTS-D** stamped designs
- **NECA / IBEW** signatory workforce
- **EMR .61** safety rating — industry average is .90
- **Tribal & commercial** gaming past performance

Relevant Past Performance.

Tribal and commercial gaming properties across Northern California — delivered on opening-day schedules.

ESTOM YUMEKA MAIDU TRIBE

Fire Mountain Hard Rock Hotel and Casino

LOCATION 3317 FORTY MILE ROAD, WHEATLAND, CA 95692 CONTRACT \$1,928,456 POP 04/2019 - 10/2019

Installed MDF and IDF racking and pathways, all security, audio visual, fiber optic backbone, slot floor fiber, all ERRC's coax, DAS coax, and all CAT 6 cable for all systems. Redesigned the slot floor fiber to with continual changing slot floor layout. Installed all TV and audio-visual equipment.

POC: Donald Walker · 916-833-3080 · donnie@walkertelecomm.com

BOYD GAMING

Sky River Casino

LOCATION 1 SKY RIVER PARKWAY, ELK GROVE, CA 95757 CONTRACT \$11,920,000 POP 10/2021 - 08/2022

Installed all data, fiber, audio-visual, security, ERRCS, DAS, displays, signage, video walls and sound systems.

POC: Donald Walker · 916-833-3080 · donnie@walkertelecomm.com

THE FEDERATED INDIANS OF GRATON RANCHERIA

Graton Hotel and Casino

LOCATION 288 GOLF COURSE DRIVE WEST, ROHNERT PARK, CA 94928 CONTRACT \$1,203,411 POP 10/2023 - 12/2024

Installed communications, audio-visual, surveillance and fire alarms systems.

POC: Aaron White · awhite@collinselectric.com

\$15M+

PORTFOLIO/01 — GAMING & HOSPITALITY
CONTRACT VALUE DELIVERED

3

PORTFOLIO/02 — CASINO RESORTS
WIRED END TO END

.61

PORTFOLIO/03 — EMR SAFETY RATING
VS .90 INDUSTRY AVG

Cabling That Rocks.

Walker Telecomm wires Hard Rock Hotel and Casino near Sacramento.



FIG/02 — WALKER TELECOMM WIRED THE 30-FOOT DIGITAL DISPLAY MARQUEE AT THE CASINO ENTRANCE

PHOTO / HARD ROCK AT FIRE MOUNTAIN

\$440M

FACILITY/01 — TOTAL PROJECT VALUE,
OPENED OCTOBER 2019

1,587

FACILITY/02 — SLOT MACHINES,
PLUS 57 TABLE GAMES

169

FACILITY/03 — HOTEL ROOMS,
BALLROOM & SIX RESTAURANTS

Walker Telecomm cabled the new Hard Rock Hotel and Casino in Sacramento at Fire Mountain, which opened in October 2019 and features the latest in gaming, dining, and entertainment. The \$440 million facility includes a 169-room hotel, spacious ballroom and meeting venue, a relaxing outdoor pool, six restaurants, and a casino with 1,587 slot machines, 57 table games, and exclusive high-limit gaming rooms.

Walker Telecomm began the \$2 million low-voltage project in May 2019. The project includes a range of services Walker Telecomm performed throughout the hotel, casino, restaurants, and grounds: they installed all the voice and data and built out the MDF's and IDF's throughout the facility; they installed all the backbone fiber and copper cabling to all the IDFs; they installed all the fiber to the slot floor in the casino and installed all the AV cabling, including wiring 280 TV's to the hotel and casino. They also installed cabling for over 650 speakers throughout the casino and cabling for security cameras and an access control system.

Walker Telecomm also installed the DAS (distributed antenna system for cell phones) and the ERRCS (Emergency Responder Radio Communication System), as well as the copper cabling to all the WAPs (wireless access points). They also installed antennas for the handheld radio systems.

The project marks a historic partnership between two Native American tribes, the Seminole Tribe of Florida, owners of Hard Rock International, and the Enterprise Rancheria Tribe of Northern California. The two tribes joined together for the first time to bring the Hard Rock at Fire Mountain to life.



As published — a publication of the National Electrical Contractors Association (NECA) and the International Brotherhood of Electrical Workers (IBEW) of Northern California.

From DAS to the Build-Out of the MDFs.

The project is located 35 miles north of Sacramento in Yuba County, a mile north of the Toyota Amphitheatre. A marquee out front has a very large Hard Rock guitar, as well as a digital display board.

- Worked with the Hard Rock Security Department to install **access control cabling and security camera cabling** throughout the facility — cabling for **900 cameras**, with about 600 in the casino located above the gaming tables, card tables, roulette tables and slot machines
- Remaining camera cabling installed throughout the hotel and facility, including cameras in the parking lot
- Installed all the voice and data cabling and built out the **MDFs and IDF**s throughout the facility — IDF's connected to the MDFs by fiber and copper, with a number of IDF's in the hotel, several in the casino, and the MDF on the casino side
- Installed the backbone fiber and copper cabling to all the IDF's
- The casino has a raised floor, so some of the cabling runs underneath — fiber housing and multiple fiber enclosures under the floor fed fiber to each bank of slot machines
- **2,100 fiber connectors** installed across 21–22 locations; fiber was run to each slot bank and patched to each machine with copper cabling
- Cabled and installed **280 TVs**, including 100 in the casino, with Cat 6 cabling
- Installed over **650 speakers** throughout the casino
- Installed the DAS and ERRCS, copper cabling to all WAPs, and antennas for the handheld radio systems
- Ran the cabling to the pool for all lighting, AV and security accommodations



FIG/03 — CONCIERGE DESK IN THE HIGH-STAKES GAMING AREA

SCHEDULE

Project manager Phillip Moyer said one of the main challenges was getting cabling completed by the October deadline, when the casino opened. Walker began the work in May, giving them a very tight schedule.

Walker Telecomm Rocked the Facility.

Voice, data, fiber, surveillance, access control, DAS, ERRCS, displays and distributed audio — delivered across every space in the property.



01 CASINO MAIN FLOOR



02 CENTER BAR & ROCK SHOP



03 SLOT FLOOR — FIBER TO BANK



04 HIGH LIMIT ENTRANCE



05 TABLE GAMES



06 HOTEL LOBBY & REGISTRATION



FIG/04 — WIRED FOR 280 TVs AND DIGITAL DISPLAYS



FIG/05 — CABLING WORK INCLUDED 1,587 SLOT MACHINES

Facility Footprint & Project Team.



FIG/06 — CASINO, BALLROOMS & MUSIC VENUE



FIG/07 — HOTEL TOWER & POOL DECK

Twenty-five technicians from IBEW Local 340 worked with Walker Telecomm to complete the project across the casino, hotel, restaurants, ballrooms, music venue and grounds.

// PROJECT TEAM — HARD ROCK HOTEL AND CASINO

OWNER

The Seminole Tribe of Florida, owners of Hard Rock International, and the **Enterprise Rancheria Tribe** of Northern California

GENERAL CONTRACTOR

Yeats Moorefield, A Joint Venture Construction

SOUND & COMMUNICATIONS CONTRACTOR

Walker Telecomm — Phillip Moyer, Project Manager · Jim Campos, General Foreman

OWNER REPRESENTATIVES

Michael McCleod, IT Director · Tom Carlson, Construction Manager · Matthew Morgan, IT Site Director

ELECTRICAL CONTRACTOR

Collins Electric

SOUND & COMMUNICATION INSTALLERS

25 technicians from the International Brotherhood of Electrical Workers (IBEW) **Local 340**

Our Company.

The Walker Telecomm Team brings Integrity and honesty to the technology industry by building partnerships with our customers and supporting them with efficient, cost-effective, and productive solutions while providing a *caring* environment for our employees and our community.

// MISSION STATEMENT – WALKER TELECOMM, INC



FIG/08 – WALKER TELECOMM RAN THE CABLING TO THE POOL FOR ALL LIGHTING, AV AND SECURITY ACCOMMODATIONS

PHOTO / HARD ROCK AT FIRE MOUNTAIN

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Bicsi
RCDD



NECA **WORKING**
IBEW **TOGETHER**